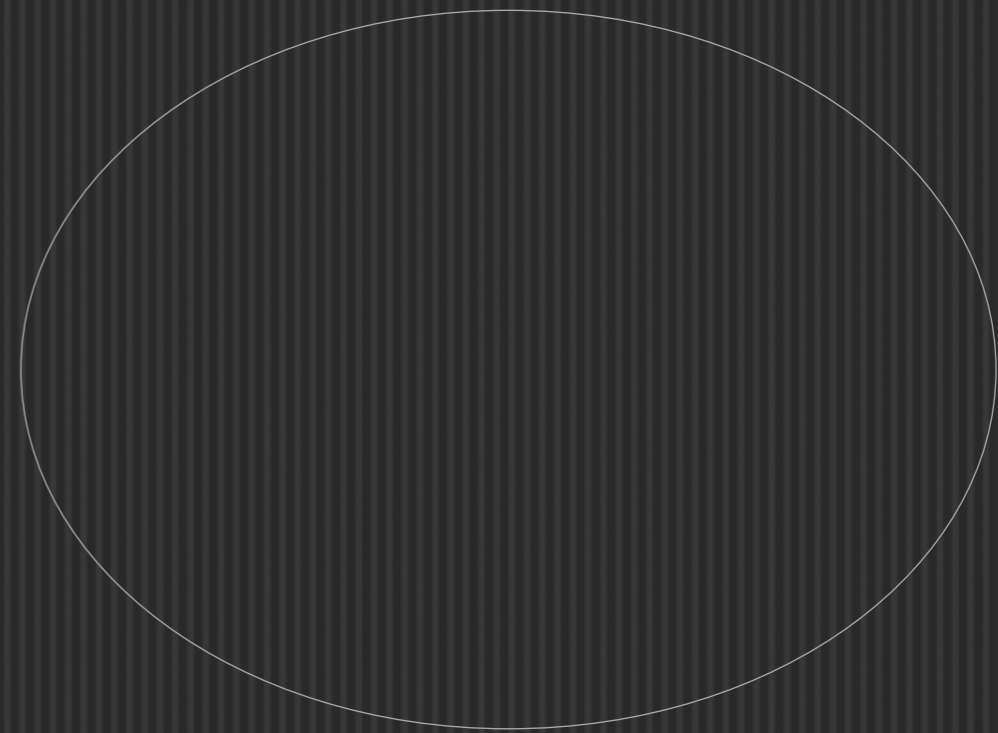


*Enriching Lives*



**GUJARAT STATE FERTILIZERS & CHEMICALS LIMITED**

CIN : L99999GJ1962PLC001121

Fertilizernagar - 391 750, Vadodara, Gujarat, India.

[www.gsflimited.com](http://www.gsflimited.com)

Designed by Sochaaja Ph : 079-26664264





*Everyday...*



# GSFC

## Enriching Lives Everyday



For GSFC, Enriching lives everyday is the unwavering goal.

Enriching lives of farmers means producing and delivering quality nutrients. Bonding relationships with farmers through our extensive initiatives, GSFC encourages them to imbibe scientific farming techniques for reaping high productivity.

In respect of employees, enriching lives is about securing employee's delight. By embedding a culture of quality work environment through its unique Human Resource practices, GSFC motivates them to deliver nothing less than the best.

GSFC enriches the lives of all its stakeholders by functioning as a responsible and caring enterprise, driven by ethical conduct. GSFC's CSR initiatives are targeted to manage its resources to contribute to the well-being of society, sustainable environment protection and energy conservation.

GSFC's products and inputs touch all walks of life. In addition to being a major player in fertilizer manufacturing, GSFC is now a multi-product enterprise, delivering a wide array of petrochemicals, chemicals, industrial gases, plastics, agro products, fibres and much more. Whether tooth brushes, table-wares or automotive tyres, paints, laminates etc, environment-friendly GSFC is omnipresent, assuring constantly a higher standard of living and products with greater degree of usage comfort and built-in safety.

## *A Grand Vision Spanning Wider Horizons*



**T**he Company, set up in early sixties, to manufacture nutrients and to aid farmers to achieve higher production and to meet the challenge of food shortages, now straddles a wider spectrum of products, prospects and vision.

With 38% stake in the Company held by GSIL, an investment arm of Government of Gujarat, Gujarat State Fertilizers & Chemicals Limited, started off initially by manufacturing Urea, its first in a series of fertilizers for use on a sustained basis by farmers. This enabled them to shift from extensive low-yield to high-yield cultivation. That is how GSFC became a catalyst for higher productivity in Indian agriculture.

Over the years, GSFC, in its pursuit of excellence along the growth path, has constantly kept on increasing its product range, enhancing manufacturing and marketing processes, furthering research & development and triggering a legion of other activities that have made GSFC an industrial behemoth with two balanced core wings of fertilizers and chemicals.

Today, GSFC is a Fortune India 500 company.

## *Philosophy of Growth*



### **Vision**

GSFC's vision is to efficiently produce an array of valuable, superior and reliable products that enrich the lives of millions in farms, industries and homes. The Company envisions operating in synergy with environment and seeks to be recognized as an enterprise that cares for total customer satisfaction and creates credible long term value for its stakeholders. Integrity and transparency remain the cornerstones of the Company's governance.

### **Mission**

The Company seeks to enrich lives of:-

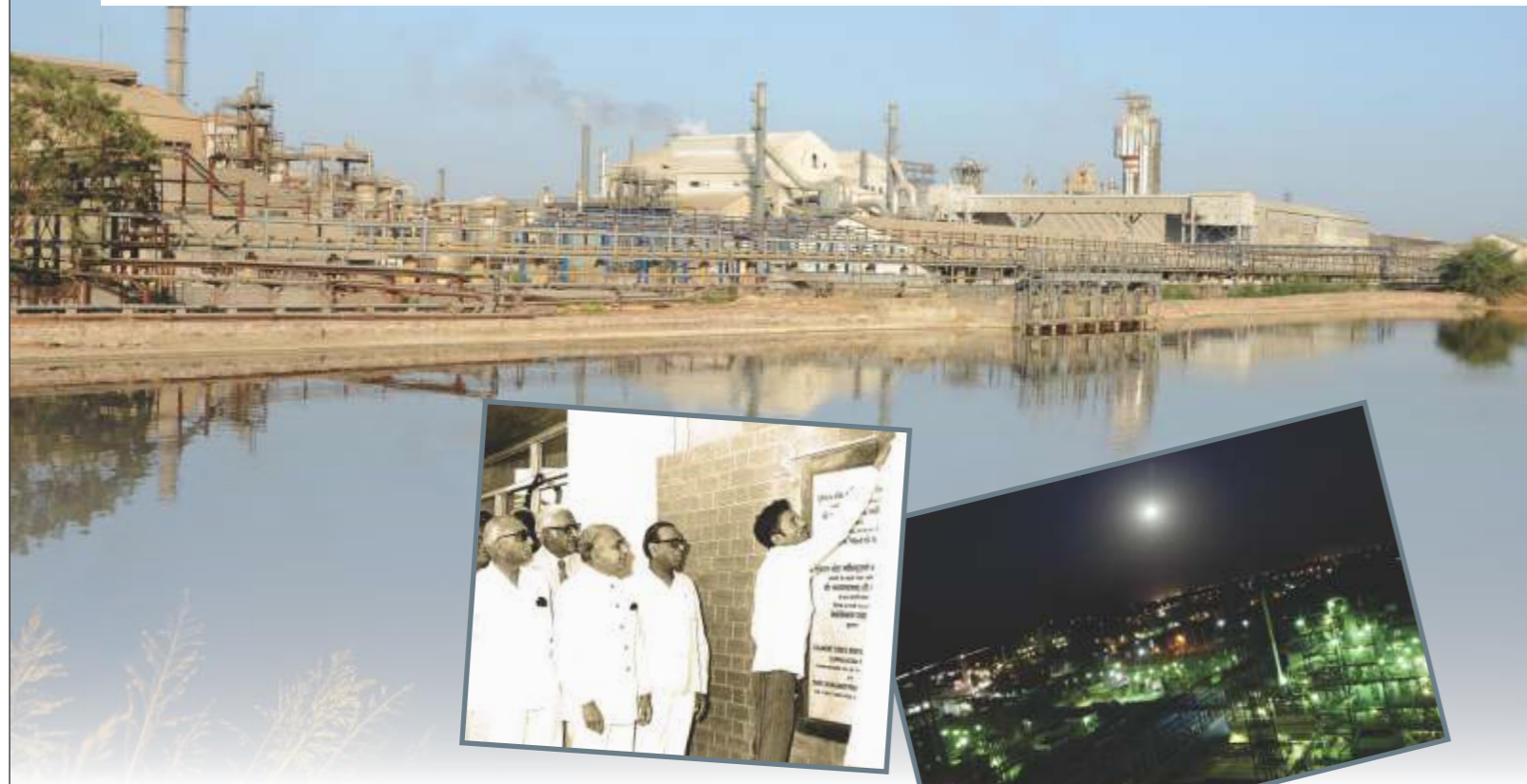
- Customers by providing goods and services that add value to farm, enterprises, industries and homes
- Stakeholders by continuously adding value by managing responsibly, sensibly and maintaining ethical standards of highest quality
- Neighbourhood community by working in synergy with its environment and enriching the bio-diversity
- Employees by providing them a work environment that fosters growth, learning, achievement, teamwork and a perfect work-life balance

### **Philosophy**

GSFC's growth and success go hand in hand with a commitment to care...for our customers, communities, employees, nation, and of course for the environment. As a responsible company, GSFC cultivates a culture of integrity and total transparency in its endeavours and creates value for customers and stakeholders through products and services that set new benchmarks in quality standards.



## Making of a Multi-product Major



GSFC was established in 1962. In the initial phase 6 plants were set up in 1967 with a preliminary investment of Rs. 40 crores. These six plants were Ammonia-I, Urea-I, Ammonium Sulphate (AS), Di-Ammonium Phosphate (DAP), Sulphuric Acid and Phosphoric Acid.

In 1969, with production underway in the Ammonia and Urea plants, Rs. 23 crores was invested into making available more Nitrogenous fertilizers for which demand was soaring.

Diversification inroads started in 1974. A slew of plants for Caprolactam, Oleum-SO<sub>2</sub>, Purge Gas Recovery, Nylon-6, MEK-Oxime, Sulphuric Acid, and Melamine were set up. For the first time Argon Gas was recovered from Purge Gas.

GSFC took the acquisition route to growth. It took over Polymer Corporation of Gujarat Ltd. (PCGL) at Nandesari, in 1979. This plant was merged with GSFC in 1983.

For enhancing the fertilizer requirements of India, GSFC established a coastal Di-Ammonium Phosphate Plant (DAP A & B Train) at Sikka, Jamnagar in 1986, based on imported Ammonia and Phosphoric Acid. In 1989 GSFC entered the field of Nylon Yarn and Nylon-6 chips through acquisition route and Gujarat Nylon Limited, Kosamba merged with GSFC.

Increasing self-reliance and conservation of energy were the goals behind GSFC's new phase of expansion and diversification in 1990. Three Co-generation plants were set up. To cope with the rising demand, expansion of Caprolactam, Melamine, Sulphuric Acid and Ammonia plants were undertaken.

Post 2002, DAP (C Train) was set up at Sikka followed by expansion of MEK-Oxime, revival of Ammonia-III plant and generation of Green Power at Vadodara.

## Fabulous Firsts from GSFC



- ✔ First integrated multi-product industrial complex in India
- ✔ First and one of the largest to manufacture DAP (complex fertilizer) in India
- ✔ First to set up Caprolactam plant in India
- ✔ First to establish Melamine plant in the country
- ✔ First Acrylic manufacturer in the country
- ✔ First to recover Argon Gas from purge gas
- ✔ First to utilize indigenous Rock Phosphate for manufacture of Phosphoric Acid
- ✔ First to set up effluent treatment facility for removing Phosphate and Fluoride from liquid effluent
- ✔ First to adopt the steam Naphtha reforming process for manufacture of Ammonia and DCDA process for Sulphuric Acid



## Nuggets of Growth

GSFC's four state-of-the-art manufacturing units are laid out with nil environmental breaches. Its Vadodara unit is spread in about 648 hectares of land and boasts of 220 hectares (34%) of Green Belt.



Vadodara Unit (Integrated Fertilizer & Chemical Unit)  
Fertilizernagar, Vadodara



Polymer Unit (Acrylic based Industrial Product Unit)  
Nandesari, Vadodara



Sikka Unit (Phosphatic Fertilizer Unit)  
Moti Khavdi, Jamnagar



Fibre Unit (Nylon-6 Filament Yarn and Chip production Unit)  
Kosamba, Surat

## Touching Millions of Lives



Starting with fertilizers, GSFC has over the years created a value-added portfolio of products. For instance, while the fertilizer brand "Sardar" is a popular winner in its segment, GSFC has an indirect yet invincible presence in a wide array of consumer products like medicines, food products, paints, tyres, leather accessories, dyes, cosmetics, tissues, cottons and toothbrushes.

The Company's quest for value addition went beyond fertilizers and created a string of agro products by an integration of advanced technologies and innovative research. The facilitation of all required agro inputs under one umbrella, followed. Further, through persistent efforts towards product diversification, products like industrial chemicals, industrial gases, plastics, fibres and many more were added to the product line-up.

### Sardar Fertilizers and Agro Products

GSFC's Sardar fertilizer is India's leading brand. In all of its ventures, like in educating farmers about the benefits of chemical fertilizers, the farmers, in turn, have always seen in GSFC a dependable ally.

GSFC was conceived as an industrial project to manufacture fertilizers. The most significant aspect of the project was that the seed capital of One Crore rupees was directly contributed by farmers to the Share Capital.

GSFC launched a massive door to door drive to make farmers partners in its growth saga. The Rs. One Crore seed capital raised from farmers laid the groundwork for an enduring GSFC-Farmer alliance.

In another sense, the participation by farmers in GSFC project was a landmark development as it gave birth to the concept of social responsibility of business more than five decades ago, when corporate social responsibility was practically non-existent. GSFC management decided that whatever it did in the course of business must be tailored to suit the needs of farmers and other customers.

To achieve effective implementation of programmes for all round development, besides farming activities, GSFC has set up Agro Development and Agro Services department staffed with agricultural scientists, experts in different fields and technically trained staff for the effective transfer of technologies from lab to land.

At GSFC there is in place a marketing policy backed by strong rural and agricultural programmes designed with the sole concept of propagating modern and hi-tech farming by providing technical knowhow in rural areas. Farm information centres cum depots, practically one per Taluka, were set up. Experienced agricultural graduates provided agro inputs and appraised farmers about latest innovation in agriculture through a single window system. These centres became venues for field demonstrations, crop seminars, and effective transfer of improved agricultural technology, storehouse of quality seeds & agro chemicals and service centres providing technical guidance for modern agricultural practices.

With each passing year, the GSFC - Farmer Alliance has become more dynamic. GSFC by reaching out to farmers has emerged as the trendsetter in new development in agriculture and is making major contributions to agriculture, environment and rural developments. The per hectare consumption of nutrients in India today is 135 kilograms. For this phenomenon, a large part of credit goes to GSFC's Sardar Brand Fertilizers.



**Fertilizers**

Urea, Ammonium Sulphate, Di-Ammonium Phosphate, Ammonium Phosphate Sulphate, various NPK grades to suit different soil needs.

**Agro Products**

Liquid Biofertilizer, Plant Tissue Culture, Seeds, Plant Protein Based Agro Input - Amin Granules and Liquid, Micro Nutrients - Micro Mix, Water Soluble Fertilizers - Nutrisol, Phospho Gypsum, Nirmal.



**Industrial Products**

While manufacturing nutrients, GSFC also saw opportunities to manufacture and supply a variety of industrial products that would enrich lives of millions. GSFC introduced Nylon and products like Melamine to the country, which brought a consumer revolution. For GSFC these proved to be path breaking processes. Today, it has an extensive product profile in industrial product segment including industrial chemicals, industrial gases, plastics, fibres etc.

**Industrial Chemicals & Gases**

Caprolactam, Gujlon - Nylon-6, Gujlamine - Melamine, Methanol, Cyclohexanone, Cyclohexane, Gujoxime - MEK-Oxime, HX Sulphate Crystal, Anhydrous Ammonia, Anone-Anol Mixture, Argon Gas, Oleum, Sulphuric Acid, Nitric Acid.

**Fibre Products**

Gujnyl - Nylon Filament Yarn.

**Polymer Products**

Gujpol-P - PMMA, Gujpol-S - PMMA, GUJMER - Methyl Methacrylate Monomer, GUJMET - Methacrylic Acid, Gujach - ACH.



Nothing cheers us more than the satisfaction of our customers. They are our inspiration and enable us to set milestones in striving harder, achieving more and reaching greater heights.

**In Chemicals, GSFC is my No. 1 Choice**

GSFC gives weightage to customer's suggestion / views and treats the distributor as a family member. It is GSFC's brand name which has brought us into Polymer Marketing and this association from 1981 has resulted in getting different Polymer distributorship. Our experience has been that it is a fair and ethical company.

**Malvik Hathi**  
Founder, MIKU TRADERS



**The Banana Success Story**

Ketan Jashubai Patel, a small farmer from Boriya village near Anand is now a prosperous farmer just by growing Bananas. His tryst with Banana began when he used GSFC produced Sardar Banana Tissue Culture plants.



They transformed his life, making him a proud owner of 25 acres Banana farm in 15 years. His experience in his own words: "Combining the special benefits of Tissue Culture banana, my farm experience and modern farming techniques, I have successfully enhanced output with quality improvement.

My bananas are now exported."

**Ketan Jashubhai Patel**  
Boriya, Taluka Petlad, Dist. Anand

**The Story of an Inspiring Farmer**

Shri Chaturbhai from Shilana village in Amreli was a participant in GSFC's Youth Farmers Training Programme during 2009. That training brought a miraculous turn to his life by inspiring him to innovate existing farm implements like Seed Cum Fertilizer Drill, Bullock Operated Groundnut Digger, and Tractor Operated Multipurpose Ridge etc. bringing down farming costs substantially. His work motivated other farmers to switch over to cost-effective and high efficiency tools.

Chaturbhai ardently believes in knowledge sharing and has started a Farmers Club in his village to share what he learned from GSFC & Agri-Universities.

**Chaturbhai Bhagvanbhai Gediya**  
Shilana Village, Taluka Bagasara, Dist. Amreli

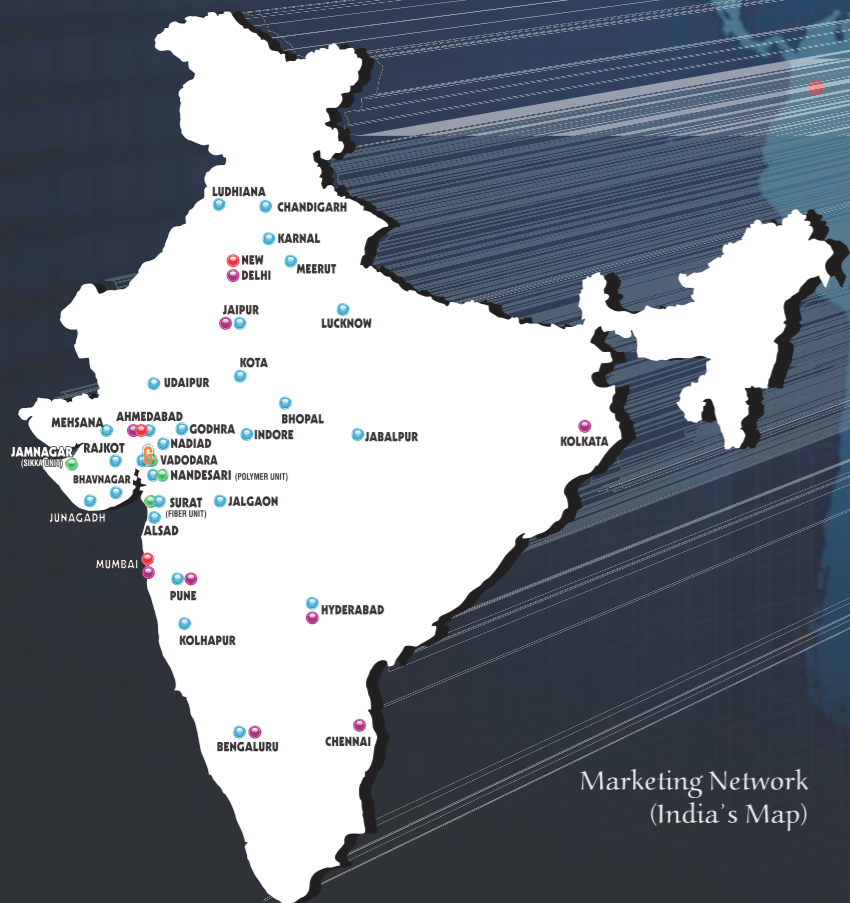


**M**oving forward has been an inherent character of GSFC. From its manufacturing bases at Gujarat, GSFC fertilizers, chemicals and other products reach the nook and cranny of India, with the marketing and distribution operations synchronized and controlled by more than 40 Area Offices and Regional Offices, plus 499 Marketing and Farm Information Centres cum Depots in Gujarat.

A quality pedigree and overall product superiority have meant that GSFC products have been hugely popular across the globe. GSFC exports to 30 plus countries. UK, UAE, The Netherlands, Germany and Russia are among the major export destinations. The Company is also a regular exporter of Caprolactam to the Asia Pacific region.

Creditably, GSFC is one of the only three MEK-Oxime manufacturers in the world to have access to the European Union markets. MEK-Oxime is widely used in the manufacture of paints, printing inks and varnishes.

Along with another Indian firm, GSFC is a strategic partner in a 500 Million Dollar JV called Tunisian Indian Fertilizers (TIFERT) and this will entitle GSFC to receive about 0.2 MT of Phosphoric Acid, a major raw material for DAP production.



Marketing Network (India's Map)

- HO - Head Office
- MU - Manufacturing Unit
- RO - Regional Office
- AO - Area Office
- LO - Liaison Office
- MO - IP Marketing Office

**Head Office :**  
Fertilizernagar, District Vadodara, Gujarat (India)

**Liaison Offices :**  
New Delhi, Mumbai, Ahmedabad

**Marketing Offices :**

Mumbai	Ahmedabad	Bhopal	Lucknow	Valsad
Bengaluru	Nadiad	Pune	Jalgaon	Mehsana
New Delhi	Rajkot	Chandigarh	Kolhapur	Junagadh
Kolkata	Surat	Hyderabad	Meerut	Godhra
Chennai	Jaipur	Ludhiana	Kota	Bhavnagar
Udaipur	Jabalpur	Karnal	Indore	





The logistics operations at GSFC involve lifting, movement and transportation of various solid, liquid & gaseous products serving the farming community and highly technological industries. GSFC distributes various varieties of fertilizers to different units of Central Gujarat and Saurashtra region. GSFC also distributes about half a million tonnes of fertilizer from major ports, moving it to around 2500 destinations all over India including extremely remote destinations.

GSFC imparts cost effective logistics solutions with intelligent management of movement within the premises with faster turn-around of trucks, trailers, tankers, containers, wagons etc.

At GSFC, we take a rational view of transportation functions to ensure rapid supply movement and reap hidden savings by eliminating inefficiencies in moving high technology industrial products by rail tankers, containers and also through specially built ISO tankers in order to deliver them at the doorstep of consumers, seamlessly and with greater safety.



Implementing tomorrow's vision today has been a hallmark of GSFC, which has enabled it to welcome the future early and reap rich rewards. Whether it is technology, innovation or integration, addition to the product line up or entering into Joint Ventures, GSFC acts with foresight and astuteness so that both its consumers and stakeholders receive maximum benefits. At present, the Company has a number of new projects in the pipeline, involving both fertilizers and industrial products.

**These futuristic plans include:**

**Developing GSFC's Sikka unit at Jamnagar as one of the largest production hub for Phosphatic & Complex Fertilizers :**

In addition to DAP, it is proposed to produce Phosphoric Acid, Sulphuric Acid and NPK Fertilizers with a total investment of approx. Rs. 1300 Crores. The Company also has plans to add capacity of 0.5 million MT / Year, 4th DAP / NPK Train at Sikka. The estimated investment for the Train project is Rs. 600 crores.

The Company also has ambitious plans to add capacity of Water Soluble Fertilizers, Customized Fertilizers and Biofertilizers at Fertilizernagar.



**Expansion of Nylon output and commencement of new Methanol plant at its Vadodara complex :**

Company has invested Rs. 400 Crores for the project. The new Methanol plant will have a production capacity of 1,73,000 tonnes a year. The capacity of the Nylon-6 plant will be 15,000 tonnes a year.



**Setting up a Fully Drawn Yarn Unit in Kosamba :**

The total investment of the new Fully Drawn Yarn unit will be approx. Rs. 40 Crores and the production capacity will be 2616 MT per annum.



*Touching the future, today*

**Establishment of an Integrated Fertilizer and Petrochemical complex at Dahej :**

Dahej complex will have plants to manufacture Ammonia, Urea, Caprolactam and Melamine. The total investment will be approx. Rs. 9000 Crores.



**Going for Greener Power :**

In its pursuit of development of Green technology, the Company has set up Wind Mill Power projects of 152.8 MW in the Saurashtra & Kutch region. These projects are working well and meeting the Company's captive power requirements as well as selling surplus power to the State Grid.



*Spurring Industrial Growth*



GSFC holds close to heart, a broad vision of growth and development. That's why, GSFC has not only grown alone but it has promoted different companies, thus leading to the overall economic growth of the State. Consequently it has been actively involved in the promotion of different companies that aim to bolster not only the agricultural sector, but the industrial segment as well. While reinforcing and multiplying agro-capabilities, and also providing momentum to the Green Revolution, GSFC's ventures have also given the forward thrust to the industrial sector.

**GNFC - Gujarat Narmada Valley Fertilizers and Chemicals Limited**

A Fertilizer and Chemical company to replicate GSFC's success

**GIPCL - Gujarat Industries Power Company Limited**

A joint Captive Power Plant for industrial growth

**GGRC - Gujarat Green Revolution Company Limited**

An initiative to spread revolution in agriculture through Micro Irrigation System

**GCPTCL - Gujarat Chemical Port Terminal Company Limited**

A step to improve Port based infrastructure

**BECL - Bhavnagar Energy Company Limited**

An enterprise to generate power so as to mitigate the imbalance of power generation in the region

**GATL - GSFC Agrotech Limited**

An endeavor to promote state-of-the-art Agro Products i.e. Biofertilizers, Bio-fungicides, Tissue Culture, Floriculture, Green House Technology etc.



## Agro-promotion for Overall Progress



GSFC has never limited itself to manufacturing of products and marketing them. Instead it is genuinely interested in the betterment of the lives of people. That is why the Company has all along endeavored to provide a sweeping range of awareness through on-the-job training, cost-effective irrigational systems, bio-fertilizers, and improved varieties of seeds and plants to farmers. These activities demonstrate Company's deep commitment to progress, truly contributing to the development of the nation.

- Providing farm advisory services through "Sardar Agrinet Call Centre". Experts assist farmers online as well as through Toll Free telephone number services
- Helping farmers in understanding the basics of good farming through Field Demonstrations, Night Meetings, Seminars and Exhibitions
- Farm Youth Training Programs are regularly organized in collaboration with Agricultural Universities to educate young farmers on advanced farming technologies and scientific farming
- Publishing the agricultural monthly magazine "Krishi Jivan" since 1968 in the Gujarati language with a circulation of 84000 and quarterly in the Hindi language with a circulation of around 10000 copies. They provide latest agriculture information to farmers based on scientific developments and acts as a link for transfer of technology from 'Lab to Land'
- Guiding farmers for judicious & balanced use of fertilizers, micro-nutrients as well as soil amendments through state-of-the-art Soil & Water Testing Laboratory services. Mobile Soil Testing cum Audio-Visual Van is also operated to provide soil and water testing services at the doorstep of the farmers
- Facilitating Water Management through Micro Irrigation Systems



## Future Tech, Faster Growth



GSFC's multi-unit, multi-product, multi-country operations have also seen it wholeheartedly embrace cutting-edge technology. An efficient SAP/ERP is in place to achieve seamless supply chain management, manufacturing, operations, human resources, finance, logistics and customer relationship management. Similarly the various manufacturing processes integrate constant technology upgrades to remain at the forefront of efficiency, effectiveness and perfection.

















### Research and Development

GSFC places great reliance on research and development. All R&D activities are geared to improving process efficiency and achieving product-process integration without losing a single molecule. The activities are also concerned with minimizing environmental degradation and offer customized products. Simultaneously, the focus is on developing new value added products, based on customer's requirement, having synergy with company's business.

Corporate R&D planning is another facet of GSFC's R&D activity. A total of 17 patents have been registered. Projects are chosen on realistic parameters after techno-economic feasibility studies, market surveys and adapting existing technologies with targeted time frame.



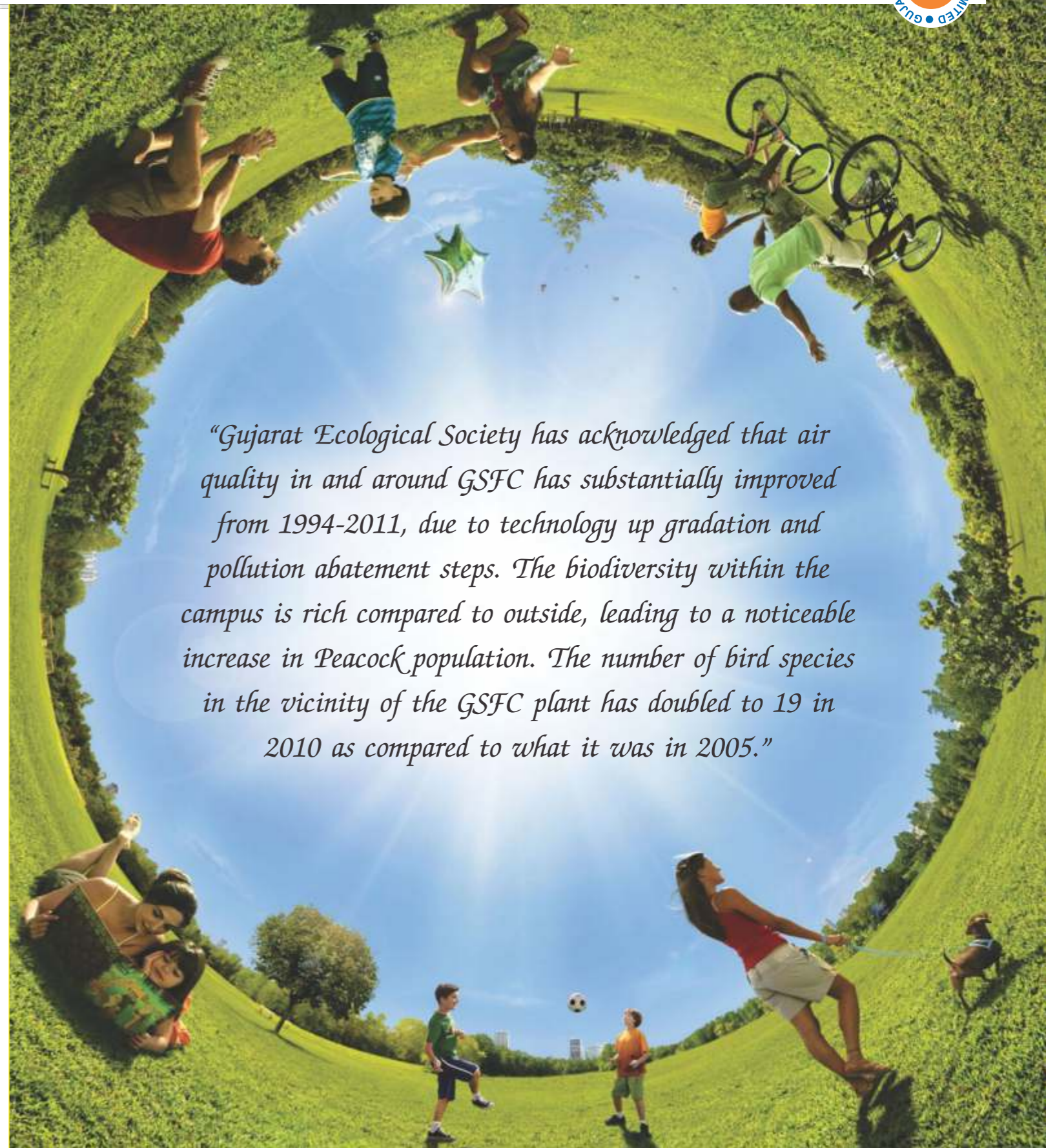
**R&D Processes Commercialized :**

-  Styrene Acrylonitrile Copolymer (SAN)
-  Methyl Ethyl Ketoxime (MEK-Oxime)
-  Urea Phosphate
-  Hydroxyl Amine Sulphate Crystals (HX Sulphate)
-  Water Soluble Fertilizers (NPK 19-19-19)
-  Micronutrient grade of WSP
-  Butyl Methacrylate-co-methyl Methacrylate Copolymer (BMA) at PU
-  Opalizer for PMMA (Prepared at PU for captive consumption)
-  Process for the preparation of Halogen free Flame retardant grade of Nylon-6
-  Process for the preparation of Glass Fiber reinforced Flame retardant grade of Nylon-6
-  Process for the preparation of impact grade of Nylon-6 (MST grade)
-  Process for the preparation of mineral (Wollestonite) filled grade of Nylon-6
-  Process for the preparation of Nanoclay based grade of Nylon-6 (M28RC)
-  Process for glass mineral filled hybrid composites of Nylon-6 (GM1020 Grade)
-  Sulphonated Melamine Formaldehyde
-  Development of CRP (Nylon-6 Fibers) for construction application

 POLYMER     INTERMIDIATES & BY-PRODUCTS     FERTILIZER



*“Gujarat Ecological Society has acknowledged that air quality in and around GSFC has substantially improved from 1994-2011, due to technology up gradation and pollution abatement steps. The biodiversity within the campus is rich compared to outside, leading to a noticeable increase in Peacock population. The number of bird species in the vicinity of the GSFC plant has doubled to 19 in 2010 as compared to what it was in 2005.”*



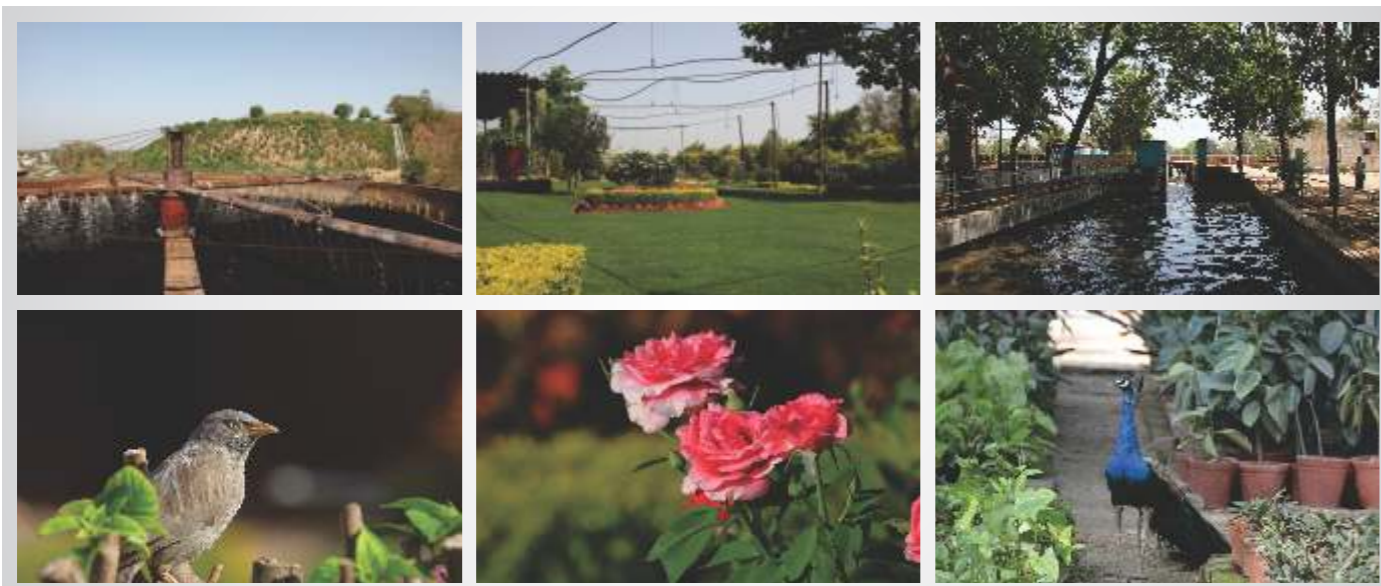
## Breathe Easy Gen Next

As a responsible corporate citizen, GSFC is pursuing a get greener strategy and is aligning its business practices with conservation and environment protection goals to ensure an unpolluted environment to future generations.

GSFC's Clean Development Mechanism (CDM) initiatives seek to reduce greenhouse emissions by utilizing waste gas to manufacture Ammonia, thereby dispensing with natural gas as fuel. Going forward, a technology to replace fossil fuel has been developed. In the realm of energy, we harness wind power to generate fair amount of electricity. Some other green initiatives are:

- Concerted efforts towards achieving zero pollution levels by investing substantial funds for preventing, minimizing, recycling / reusing and monitoring of liquid effluents, gaseous emissions and hazardous solid wastes
- Implementation of zero process effluent discharge system for fertilizer group of plants
- Reuse of treated sewage for gardening and tree plantation purpose
- Promotion of 56 km long common effluent channel for discharge of effluents, deep into the sea. Also supporting Vadodara Enviro Company Ltd. for spearheading the effluent treatment activity.
- Installation of sophisticated air pollution devices like ESP, De-NOx Unit, scrubbers for abatement of gaseous pollutants
- Encapsulation of the chalk waste on 14 hectares of land and development of greenery on it
- Development of a beautiful lotus pond with garden, ducks and natural landscaping in the vicinity of the Sulphuric Acid Plant
- Development of many rain water harvesting systems like ponds, recharge wells etc.

In short, the Company is committed to its efforts and would leave no stone unturned to ensure that future generations has lot of fresh air to breathe and a clean environment to grow in.



## United. Inspired. Fulfilled.



In GSFC, right numbers of people with the right skills, in the right place, at the right time are constantly striving for corporate goals. GSFC's human resource policy trains, builds and retains talent through an approach that it calls as Genome of Leadership. Its HR initiatives have been successful because the Company has imbibed in its employees, a sense of belonging, which is profound and omnipresent. A cohesive spirit is palpable all round. In fact, GSFC has the lowest staff turnover in its industry segment which speaks volumes about the Company.

More than 4000 employees work with GSFC across the nation. The management believes in the skills of the employees which is the backbone of techno centric industry and to cater the same, several in-house and out-house training programs are organized. More than 40 in-house training programs are organized every year to reinforce the technical skills because of vertical enhancement or technology up-gradation. GSFC has an active suggestion committee which invites individual employee's suggestions. Some of these suggestions have resulted in path-breaking improvements.



*United. Inspired. Fulfilled.*

And, rewards for GSFC employees go well beyond the remuneration package. Employees are fostered and supported not only during their work tenure but after the retirement as well, in cash & kind, so that they can live post retirement

life with self-respect. Many unique schemes like "Deceased employee dependency scheme" are initiated by the Company to empower the employees' family. GSFC provides extensive liberal amenities to employees such as good remuneration and rewards, leave travel assistance, medical facilities, long service awards, loans for various purposes, promotions and appreciations etc.

The Company has created a conducive and harmonious living environment in its verdant township, known as Fertilizernagar, with easy access to medical centre, open air theatre, shopping complex, swimming pool, garden, musical fountain, cultural centre, fitness centres, sports complex, officer's club et.al. In addition, there is a well-equipped school within the township, for the employees' children and for the children of nearby villages.



## *Growing with the Community*



GSFC has an independent CSR Cell, whose focus is improving quality of life among weaker sections of society. GSFC is committed to environment-safe technology in its plants which is its assurance of caring for people and communities living nearby.

### **Continuous Commitments**

GSFC contributes towards a Mid-Day Meal Scheme through Akshaya Patra Foundation which provides nutritious and hygienic food to around 50,000 school children in Vadodara city and nearby Talukas. Mitigation of hunger through nutritive food has contributed to improved school enrolment and attendance. There is now visible socialization among children. The scheme has generated jobs for women, making them socially empowered.

In collaboration with "Society for Village Development" (SVADES), GSFC has introduced an innovative easy to learn 'Multi-Media Education' programme for children from five village schools near the Company complex. Another child-centric activity is its 5000 Aanganwadis, where children in the age group 3-6 and from rural and urban areas get initiated into learning. The Company assists in infrastructure provision and provides toys and other educational equipment.

Aanganwadis get financial assistance for gas connections, gas stoves and pressure cookers for their use. This environment safeguarding step has effectively stopped use of wood as fuel, thus preventing cutting of trees. GSFC has also encouraged tree growth by distributing seedlings of Banyan, Pipal and Neem trees to NGOs, Panchayats and Schools of nearby villages.

Financial aid is also provided to "SVADES", which is engaged in the field of developing village infrastructure, sanitation, water recharging, education, youth activities, health awareness etc. Under GSFC's Sanitation Project, numerous toilets have been built in the villages.



## Distinctions for raising the Bar



When you perform with a commitment to excellence, the process and outcome itself are satisfying enough. Recognition from others then comes as a bonus. GSFC has been the recipient of many awards and accolades from various domestic and international bodies for its various achievements. While GSFC relishes the honours, nothing gives it more satisfaction than being the preferred choice of its customers who repeatedly go for its products.

- The FAI Best Production Performance Award in the category of Complex (Phosphate) Fertilizer Plants
- The prestigious Gold Trophy of SCOPE Meritorious Award for environmental excellence & sustainable development
- The International Safety Award by the British Safety Council, UK for significant contribution in the field of health & safety
- Certificate of Merit for the National Energy Conservation Award (The first prize) from Ministry of Power, Government of India
- The FAI Environmental Protection Award in the NP / NPK fertilizer plants, excluding Captive Acids category for Sikka Unit
- The FAI Award for Production, Promotion and Marketing of Biofertilizer
- The FAI Environmental Protection Award
- Certification of Integrated Management System, i.e. ISO 9001 for Quality, ISO 14001 for Environment, OHSAS 18001 for Occupational Health and Safety and ISO 50001 for Energy Management for all its four units
- A Responsible Care logo certification for all our units through Indian Chemical Council (ICC). GSFC is the first multi - locational fertilizer company to get this
- The FAI Runners up Award for the best production performance of Nitrogenous plant for the year 2012-13



## Financial Facets



A hallmark of GSFC's 50-years eventful history is its accumulated financial acumen which has played a notable part in transforming GSFC from a single product single location company (fertilizer) to a multi-location, multi-product manufacturing outfit through expansions and product diversifications in tandem with market development.

GSFC with a market capitalization at Rs.4390 Crores is geared to both top line and bottom line growth. It has almost an unbroken record of dividend payments to shareholders; a very big attribute for any corporate entity.

By continuously focusing on value addition to all stakeholders, GSFC stands tall among peers as a cash rich, debt free entity with enviable profitability ratios, robust operations gross and net margins with high Return on Capital Employed and Return on Net Worth and positive book value and Earnings Per Share. It is a favourite of Mutual Funds.

Behind the phenomenal success on the financial front is GSFC's board consisting of professional directors, who have ensured an independent assessment of the management's performance with a view to safeguarding interests of stakeholders.

